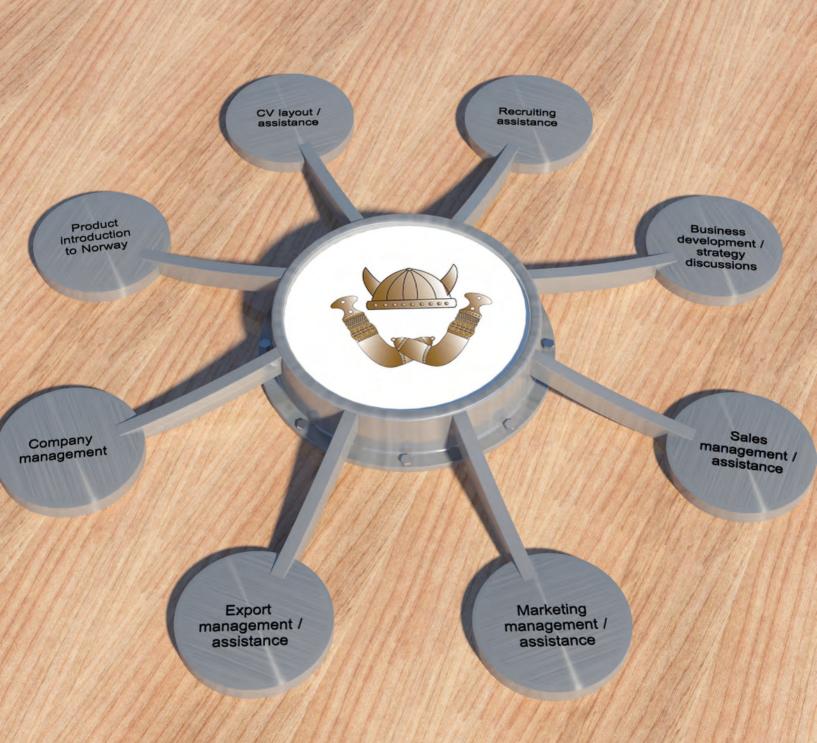
# MANAGEMENT FOR HIRE

COMPANY MANAGEMENT
MARKETING MANAGEMENT
EXPORT MANAGEMENT
SALES MANAGEMENT
PRODUCT INTRODUCTION
BUSINESS DEVELOPMENT
RECRUITING ASSISTANCE
CV ASSISTANCE



# **MISSION**

- Help businesses in their marketing and sales efforts to increase revenue
- Be a sparring partner in company strategy discussions
- Management for hire
- Introduce products to the Norwegian market

### **SERVICES**

- A complete set of business services for your company to choose from
- We know the international Oil&Gas business. Norway and the Middle East are our speciality



Work as a manager for a period of time, normally

Assist businesses in building and implementing a market strategy with concrete milestones and activities

Do you consider to establish a branch office abroad? Do you need to establish and manage a network of agents?

Assist businesses in building and implementing a sales strategy with concrete milestones and activities

Act as company representative, conduct market survey and help pre-qualify products for the Norwegian market

Strategic discussion partner

Help to organize CV's, perform interview training and helpful tips in how to approach interesting job

Help with CV verification and performing recruiting interviews

Are your company ready to be challenged on established «thruths» and routines?

www.ManagementForYou.no

# **GEIR STOKKE**

- Born in Norway in 1956
- Married to Margreta
- 3 children, born 1991, 1994 and 1999





# **WORK EXPERIENCE**

- 28 years of national and international experience within sales and marketing B2B, related to technical and industrial sectors within the Oil & Gas industry.
- Multicultural knowledge from living abroad for 11 years (Dubai), and from working relation with many different nationalities through extensive export related work.
- Business sector knowledge from Oil & Gas Industry related to Europe, US & Canada, Western Africa, Brazil, South East Asia and in particular the Middle East.
- Have run my own business in Dubai for seven years, which is not possible unless you are a person who is able to work independently and show initiative.
- Broad experience in doing complex presentations including seminars arranged by INTSOK and international negotiations with multinational companies.

**CONTACT** 

Tel. +47 97 58 35 70

www.ManagementForYou.no

tenders to major customers • Managerial experience from

Broad experience in prepar-

ing and follow up complex

- positions as Managing Director, General Manager, Sales & Marketing Manager and within technical support.
- Extensive change management experience internationally and nationally.
- Built up an extensive network particularly within the Oil & Gas business in Norway since my return from Middle East to Norway late 2007.
- Well experienced in marketing technically advanced instruments, and read / answer /comment on technically complicated specifications and documents.

